



# **Industry & Local 338 Pension Plan**

**July 1, 2018 PPA Certification  
and Actuarial Update**

**June 7, 2018**

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# Today's Discussion

- **Industry News**
- **Rehabilitation Plan**
- **2018 PPA Zone Status Certification – Preliminary Discussion**
- **Additional Forecast Scenarios**
- **2018 – 2019 Plan Year Timeline**
- **Appendix**
  - PPA Certification Zone Statuses
  - Contribution Rate Summary
  - Summary of Plan Provisions
  - Benefit Examples

# Industry News

# Joint Select Committee

## ▪ **Joint Select Committee on Solvency of Multiemployer Pension Plans**

- Created in the comprehensive budget bill passed on February 9, 2018.
- Charged with improving the solvency of multiemployer pension plans and the PBGC.
- The committee is required to make a report to Congress by the last week of November, 2018. If there is an agreement to take action, the Committee will draft and submit legislative language as part of that report.
- Agreement to move forward will require at least five Democrats and five Republicans. Any bill they propose will go before the relevant committees in the House and the Senate, where it cannot be amended. The bills will get expedited votes in the Senate.
- The Committee will hold at least 5 meetings, of which at least three must be public hearings. The Committee is encouraged to hold at least one field hearing, away from Washington, D.C.

## ▪ **Hearings**

- March 14, 2018: Open Executive Session to Organize the Joint Select Committee
- April 18, 2018: The History and Structure of the Multiemployer Pension System
- May 17, 2018: The Structure and Financial Outlook of the PBGC
- Other hearings/meetings are yet to be scheduled

# Joint Select Committee (cont.)

## ▪ **Republicans**

- Senator Orrin Hatch (R-UT) Chairman
- Senator Rob Portman (R-OH)
- Senator Lamar Alexander (R-TN)
- Senator Mike Crapo (R-ID)
- Congresswoman Virginia Foxx (R-NC)
- Congressman Phil Roe (R-TN)
- Congressman Vern Buchanan (R-FL)
- Congressman David Schweikert (R-AZ)

## ▪ **Democrats**

- Senator Sherrod Brown (D-OH) Co-Chair
- Senator Joe Manchin (D-WV)
- Senator Heidi Heitkamp (D-ND)
- Senator Tina Smith (D-MN)
- Congressman Bobby Scott (D-VA)
- Congressman Richard Neal (D-MA)
- Congresswoman Debbie Dingell (D-MI)
- Congressman Donald Norcross (D-NJ)

# Withdrawal Liability

- **The New York Times Co. v. Newspapers & Mail Deliverers'-Publishers' Pension Fund, No. 1:17-cv-06178-RWS (S.D.N.Y. Mar. 26, 2018).**
  - A federal district court has held that the use of the “Segal Blend” to calculate a company’s withdrawal liability when it withdrew from a multiemployer pension plan violated the Employee Retirement Income Security Act (ERISA), as amended by the Multiemployer Pension Plan Amendments Act (MPPAA).
    - The decision likely will be appealed to the U.S. Court of Appeals for the Second Circuit in New York.

# MPRA: Suspension Applications

Status as of 6/05/2018 per [www.treasury.dov/mpra](http://www.treasury.dov/mpra)

| Plan                                                 | Location              | App Date                           | Assets  | Funded | Participants | Status                   |
|------------------------------------------------------|-----------------------|------------------------------------|---------|--------|--------------|--------------------------|
| Central States Teamsters                             | Central, SE, SW Areas | 9/25/2015                          | \$35 B  | 51%    | ~ 400,000    | Denied<br>5/6/2016       |
| Road Carriers Local 707<br>(Suspension + Partition)  | Long Island, NY       | 3/15/2016                          | \$16 M  | 3%     | ~ 4,700      | Denied<br>6/24/2016      |
| Iron Workers Local 16                                | Baltimore, MD         | 3/26/2016<br>rev: 12/28/2017       | \$77 M  | 76%    | ~ 1,100      | Denied<br>Resubmitted    |
| Teamsters Local 469                                  | Hazlet, NJ            | orig: 12/28/2015<br>rev: 3/31/2016 | \$187 M | 65%    | ~ 1,800      | Denied<br>11/10/2016     |
| Iron Workers Local 17                                | Cleveland, OH         | orig: 12/23/2015<br>rev: 7/29/2016 | \$92 M  | 41%    | ~ 2,000      | Approved<br>12/16/2016   |
| Bricklayers Local 7                                  | Austintown, OH        | 6/28/2016                          | \$14 M  | 46%    | ~ 460        | Withdrawn                |
| Bricklayers Local 5                                  | Newburgh, NY          | 8/4/2016                           | \$20 M  | 30%    | ~950         | Withdrawn                |
| United Furniture Workers<br>(Suspension + Partition) | Nashville, TN         | orig: 8/17/2016<br>rev: 3/15/2017  | \$71M   | 39%    | ~10,000      | Approved<br>8/31/2017    |
| New York State Teamsters                             | Syracuse, NY          | 8/30/2016<br>rev: 5/16/2017        | \$1.2 B | 38%    | ~ 35,000     | Approved<br>9/13/2017    |
| Automotive Industries                                | Alameda, CA           | 9/27/2016                          | \$1.1 B | 60%    | ~ 26,000     | Denied<br>5/9/2017       |
| Western States Office Employees                      | Portland, OR          | 2/22/2017<br>rev: 8/24/2017        | \$359 M | 67%    | ~ 7,800      | Withdrawn /<br>Withdrawn |

# MPRA: Suspension Applications (cont.)

Status as of 6/05/2018 per [www.treasury.dov/mpra](http://www.treasury.dov/mpra)

| Plan                                                                | Location       | App Date                     | Assets  | Funded | Participants | Status                    |
|---------------------------------------------------------------------|----------------|------------------------------|---------|--------|--------------|---------------------------|
| <b>Alaska Ironworkers</b>                                           | Anchorage, AK  | 3/30/2017<br>rev: 12/19/2017 | \$49 M  | 55%    | ~ 800        | Approved<br>05/03/2018    |
| <b>IAM Motor City</b>                                               | Troy, MI       | 3/29/2017                    | \$51 M  | 56%    | ~ 1,100      | Approved<br>11/06/2017    |
| <b>Teamsters Local 805</b><br>(Suspension + Partition)              | New York, NY   | 3/22/2017<br>rev: 2/23/2018  | \$51 M  | 37%    | ~ 2,000      | Withdrawn/<br>Resubmitted |
| <b>SW Ohio Carpenters</b>                                           | Austintown, OH | 3/30/2017                    | \$235 M | 50%    | ~ 5,500      | Withdrawn                 |
| <b>Pressroom Unions</b>                                             | New York, NY   | 3/15/2018                    | \$133 M | 78%    | ~ 1,700      | In Review                 |
| <b>Plasterers Local 82</b>                                          | Portland, OR   | 3/28/2018                    | \$20 M  | 42%    | ~ 300        | In Review                 |
| <b>Plasterers &amp; Cement Local 94</b><br>(Suspension + Partition) | Harrisburg, PA | 3/30/2018                    | \$2 M   | 40%    | ~ 100        | In Review                 |
| <b>Sheet Metal Workers Local (Ohio)</b>                             | Massillion, OH | 3/30/2018                    | \$40 M  | 53%    | ~ 1,500      | In Review                 |

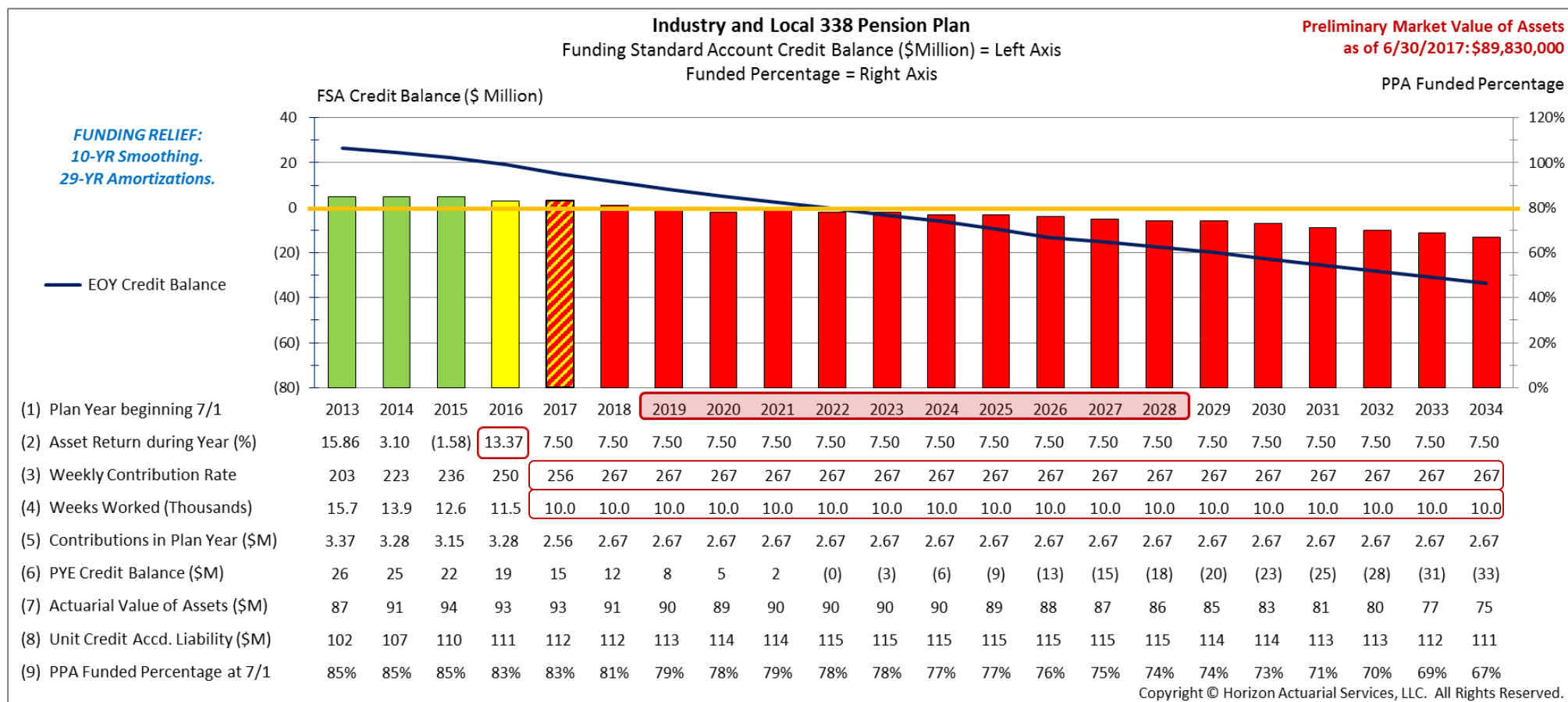
# Rehabilitation Plan

# 9/18/2017 Board Meeting: 7/1/2017 PPA Certification

## 0.9% of Contributions Formula

**13.37% Asset Return in PYB 2016** | 7.50% Return PYB 2017+ | **10.0 Thousand Weeks Worked beginning PYB 2017** |

**Current CBA Contribution Increases<sup>1</sup>**



### Notes

- 1) Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing.

# Rehabilitation Plan Design: Single, Default Schedule

- **Adopted September 18, 2017**
- **Benefit Changes**
  - Eliminate Adjustable Benefits
    - Accrued (and Future) Benefits
      - Ancillary Benefits
        - Death Benefit for Single Participants
        - Disability
      - Normal Form of Payment
        - Single Participants: 120 Payments Guaranteed
        - Married Participants: 75% Joint and Survivor (with 120 Payments Guaranteed)
      - Early Retirement Subsidies
        - Age 55 and 15 Years of Service
        - Service Pension: 20, 25, 30, 35 Years
  - Effective date: January 1, 2018
- **Contribution Rate Increases of 6.5% per year (flat dollar equivalent)**

# Rehabilitation Plan (cont.)

## ■ Rehabilitation Plan Goals

- Benefit changes and contribution increases such that the Plan is expected to emerge from Critical Status by the end of the 10-year Rehabilitation Period
- Positive Credit Balance projected for current and 9 additional years
  - Credit Balance may be negative during the Rehabilitation Period
  - Protection from excise tax as long as the Plan is making progress under the terms of the RP
- Alternatively, declare “All Reasonable Measures”

## ■ Annual Updates

- Each year, the Trustees must review (and may need to update) the Funding Improvement or Rehabilitation Plan
- Once the Funding Improvement or Rehabilitation Period begins, the actuary must certify whether the Plan is making “scheduled progress”
  - Form 5500: Progress as of the end of the plan year is reported
  - Annual Certification: the actuary certifies progress as of the beginning of the plan year
  - Consequences of no progress: Excise tax on accumulated funding deficiency if certified as not making progress for three years in a row

# Rehabilitation Plan (cont. )

## ▪ **Surcharges**

- Automatic Employer Contribution Surcharges are effective 30 days after Notice of Surcharges sent to bargaining parties
- Surcharges equal 5% for the initial plan year of Critical Status, and 10% for the second and later plan years
- Surcharges are NOT benefit bearing
- Surcharges cease to apply upon adoption of RP schedule

## ▪ **Imposition of Default Schedule**

- For a contract in effect with the plan entered Critical Status, Trustees can impose the Default Schedule if a RP schedule is not adopted within 180 days of the expiration of the contract.

# Rehabilitation Plan (cont. )

## ■ Other Restrictions:

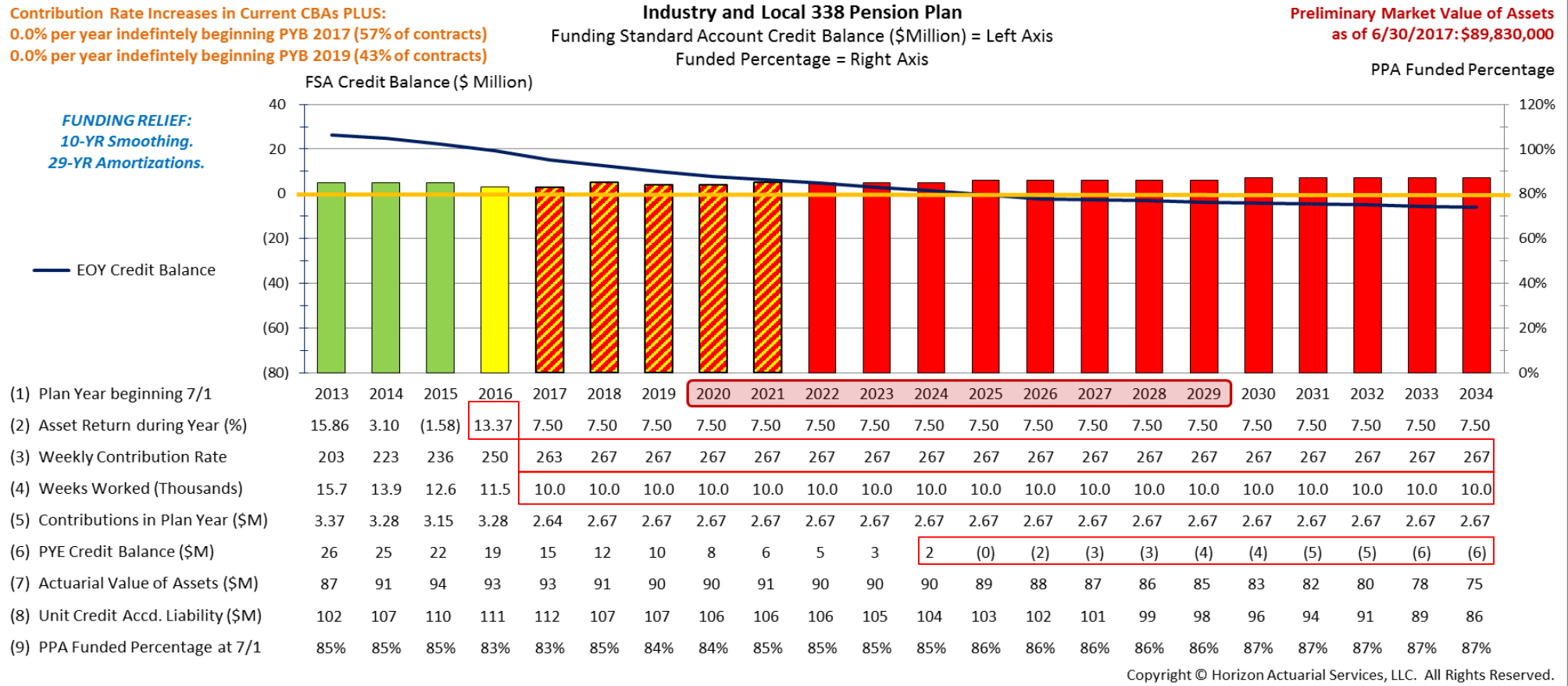
- The Plan may not pay lump sums or other accelerated payment forms
- During the Rehabilitation Plan adoption period, the Trustees cannot:
  - Accept a contract that calls for a reduction in the level of contributions for any participants, suspension of contributions for any period of service, or a new exclusion of a group of participants. or
  - Amend the Plan to increase benefits or change the rate at which benefits vest unless required by law.
- Contribution increases required by a RP that are effective for plan years beginning after December 31, 2014 are not included for purposes of determining withdrawal liability or withdrawal liability payment amounts.

# Proposed Benefit Changes Adopted 9/18/2017

**0.9% of Contributions Formula; Eliminates All Adjustable Benefits**

**13.37% Asset Return in PYB 2016 | 7.50% Return PYB 2017+ | 10.0 Thousand Weeks Worked beginning PYB 2017 |**

**Current CBA Contribution Increases Only<sup>1</sup>**



## Notes

- 1) Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. See graph for detail regarding assumed rate increases.
- 2) Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# Proposed RP Adopted 9/18/2017

## 0.9% of Contributions Formula; Eliminates All Adjustable Benefits

13.37% Asset Return in PYB 2016 | 7.50% Return PYB 2017+ | 10.0 Thousand Weeks Worked beginning PYB 2017 |  
Current CBA Contribution Increases PLUS 10 Years of 6.5% Annual Contribution Rate Increases<sup>1</sup>

Contribution Rate Increases in Current CBAs PLUS:

6.5% per year indefinitely beginning PYB 2017 (57% of contracts)

6.5% per year indefinitely beginning PYB 2019 (43% of contracts)

### Industry and Local 338 Pension Plan

Funding Standard Account Credit Balance (\$Million) = Left Axis

Funded Percentage = Right Axis

Preliminary Market Value of Assets

as of 6/30/2017: \$89,830,000



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### Notes

- 1) Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. Contribution rate changes made by the RP are reflected beginning in the July 1, 2017 plan year. See graph for detail regarding assumed rate increases.
- 2) Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# 1/25/2018 Board Meeting: RP with 7/2017 Valuation

Eliminates All Adjustable Benefits | 7.50% Return PYB 2017+ | **9.7 Thousand Weeks Worked beginning PYB 2017** |  
Current CBA Contribution Increases PLUS 10 Years of 6.5% Annual Contribution Rate Increases<sup>1</sup>

Contribution Rate Increases in Current CBAs PLUS:

6.5% per year indefinitely beginning PYB 2017 (59% of contracts)

6.5% per year indefinitely beginning PYB 2019 (41% of contracts)

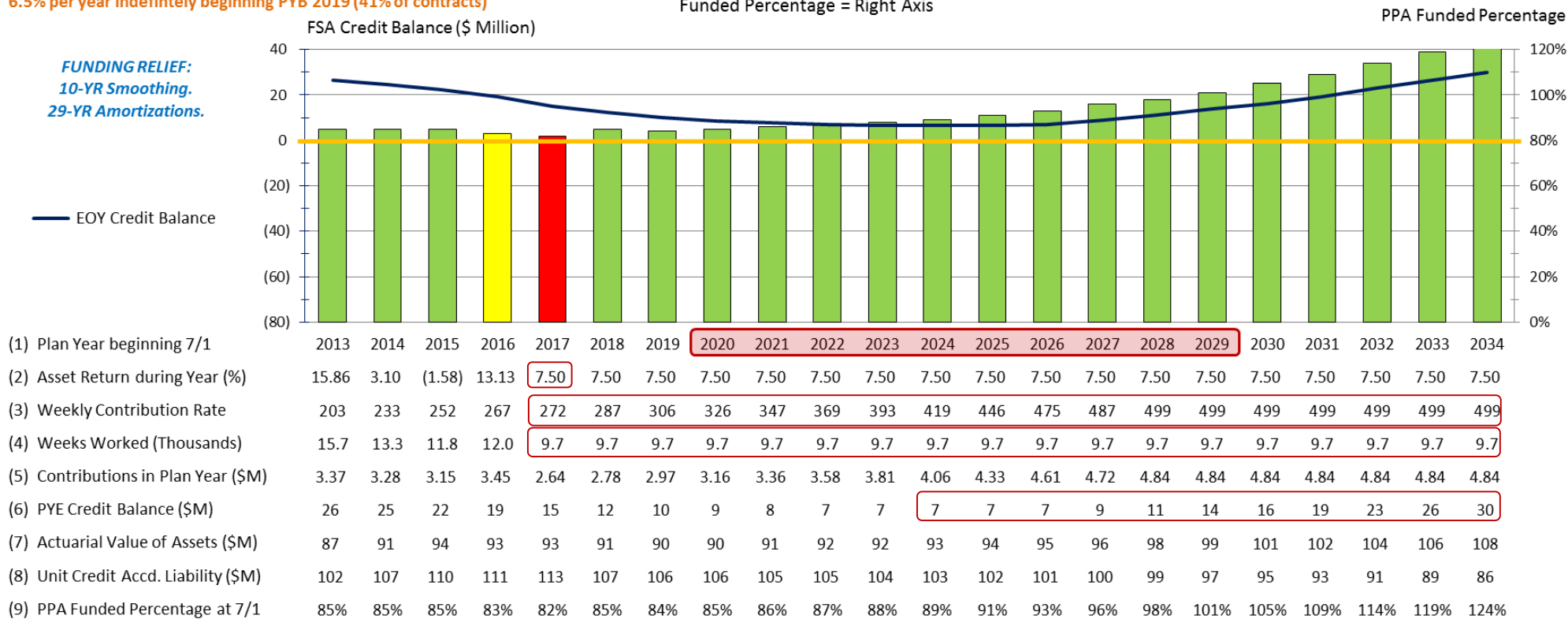
## Industry and Local 338 Pension Plan

Funding Standard Account Credit Balance (\$Million) = Left Axis

Funded Percentage = Right Axis

Preliminary Market Value of Assets

as of 6/30/2017: \$89,830,000



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## Notes

- Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. Contribution rate changes made by the RP are reflected beginning in the July 1, 2017 plan year. See graph for detail regarding assumed rate increases.
- Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# 2018 PPA Zone Status Certification - Preliminary Discussion

# 2018 PPA Certification

- **Certification must be submitted by the 90th day of the Plan Year**
  - September 28, 2018
- **Preliminary Assets**
  - 8.60% return on assets for the plan year ending June 30, 2018
    - Estimated year-to-date return on investments provided by SEI
- **Projected liabilities**
  - Based on results of the July 1, 2017 actuarial valuation
  - Plan changes known at the time of certification should be reflected
    - Benefit changes made by the Rehabilitation Plan, effective January 1, 2018, reflected

# 2018 PPA Certification (continued)

- **Projected Contributions**

- Industry Activity Assumption

- PPA requires that the actuary's annual certification of the zone status of a multiemployer plan reflects industry activity assumptions that are based on input from the Trustees, provided in good faith
    - The industry activity assumption is very important, as it directly affects the level of the contributions expected in future years
    - Assumption is often based on prior year's work levels or contributions

# 2018 PPA Certification: Industry Activity

| Plan Year            | Active Count   | Average Hours Worked per Active | Average Ultimate Contribution Rate |
|----------------------|----------------|---------------------------------|------------------------------------|
| 7/1/2018 – 6/30/2019 | ?              | ?                               | ?                                  |
| 7/1/2017 – 6/30/2018 | 241 (6 mo avg) | ?                               | ?                                  |
| 7/1/2016 – 6/30/2017 | 238            | 1,900                           | \$ 6.24                            |
| 7/1/2015 – 6/30/2016 | 243            | 1,900                           | 5.80                               |
| 7/1/2014 – 6/30/2015 | 265            | 2,009                           | 5.38                               |
| 7/1/2013 – 6/30/2014 | 306            | 2,053                           | 5.58                               |
| 7/1/2012 – 6/30/2013 | 326            | 1,997                           | 5.17                               |
| 7/1/2011 – 6/30/2012 | 382            | 2,046                           | 4.44                               |
| 7/1/2010 – 6/30/2011 | 412            | 2,023                           | ?                                  |
| 7/1/2009 – 6/30/2010 | 431            | 2,098                           | ?                                  |

Historical contribution information for plan years prior to 7/1/2015 – 6/30/2016 obtained from prior years' actuarial valuation reports.

# 2018 PPA Certification (continued)

## ■ **Projected Contributions, continued**

- Only rate increases already included in CBAs as of the certification date are recognized
  - Settled Contracts that include the Preferred Schedule of the RP
    - Crowley LaFargeville, CBA term 11/1/2017 – 10/31/2020
    - LP Transportation, CBA term 8/15/2018 – 8/14/2019
  - Open Contracts
    - College of New Rochelle, Expired 8/31/2013
    - Westchester Local 860, Expired 9/30/2013
    - Montefiore New Rochelle, Expired 2/25/2017
    - Culinart, Expired 12/31/2016
    - Paraco Gas, Expired 1/31/2018
  - Upcoming contracts
    - Freisland, Expires 12/31/2018

# Preliminary 7/1/2018 Certification

Eliminates All Adjustable Benefits | **8.6% Asset Return in PYB 2017** + 7.50% Return PYB 2018+ |

**11.7 Thousand Weeks Worked in PYB 2017**, 9.7 Thousand beginning PYB 2018+ | **Current CBA Contribution Increases<sup>1</sup>**

Contribution Rate Increases in Current CBAs PLUS:

0.0% per year for 3 years beginning PYB 2017 (68% of contracts)

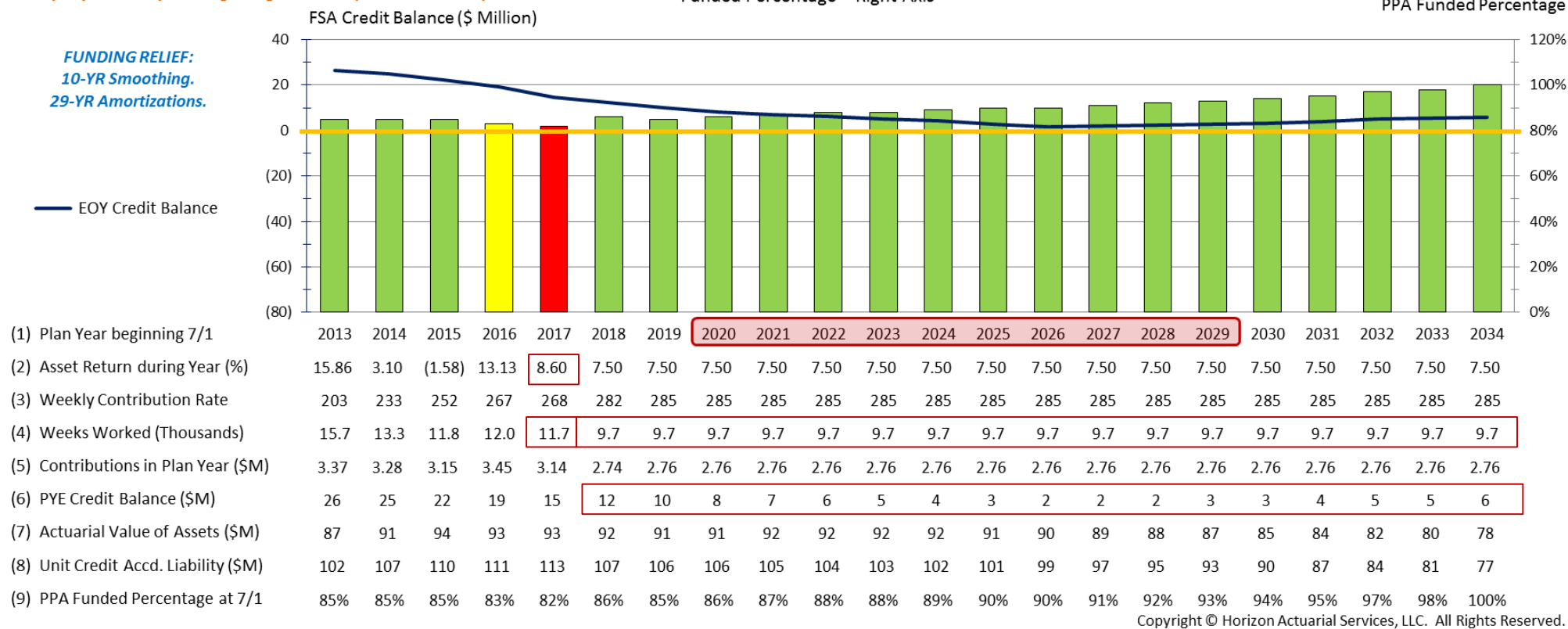
0.0% per year for 3 years beginning PYB 2019 (32% of contracts)

## Industry and Local 338 Pension Plan

Funding Standard Account Credit Balance (\$Million) = Left Axis

Funded Percentage = Right Axis

PPA Funded Percentage



### Notes

- Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. Contribution rate changes made by the RP are reflected beginning in the July 1, 2017 plan year. See graph for detail regarding assumed rate increases.
- Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# Preliminary 7/1/2018 Certification – Alternative

Eliminates All Adjustable Benefits | **8.6% Asset Return in PYB 2017** + 7.50% Return PYB 2018+ |

**11.7 Thousand Weeks Worked in PYB 2017**, 9.7 Thousand beginning PYB 2018+ | **Current CBA Contribution Increases<sup>1</sup>**

Contribution Rate Increases in Current CBAs PLUS:

0.0% per year for 3 years beginning PYB 2017 (68% of contracts)

0.0% per year for 3 years beginning PYB 2019 (32% of contracts)

## Industry and Local 338 Pension Plan

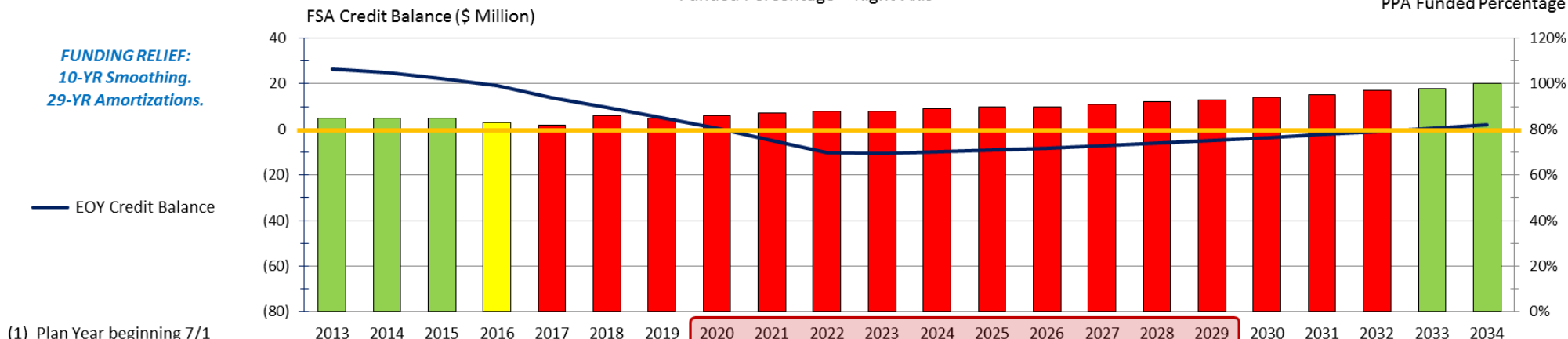
Funding Standard Account Credit Balance (\$Million) = Left Axis

Funded Percentage = Right Axis

Combine and Offset Bases

7/1/2017

PPA Funded Percentage



|                                       |       |      |        |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|---------------------------------------|-------|------|--------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| (1) Plan Year beginning 7/1           | 2013  | 2014 | 2015   | 2016  | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
| (2) Asset Return during Year (%)      | 15.86 | 3.10 | (1.58) | 13.13 | 8.60 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 |
| (3) Weekly Contribution Rate          | 203   | 233  | 252    | 267   | 268  | 282  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  | 285  |
| (4) Weeks Worked (Thousands)          | 15.7  | 13.3 | 11.8   | 12.0  | 11.7 | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  | 9.7  |
| (5) Contributions in Plan Year (\$M)  | 3.37  | 3.28 | 3.15   | 3.45  | 3.14 | 2.74 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 | 2.76 |
| (6) PYE Credit Balance (\$M)          | 26    | 25   | 22     | 19    | 14   | 10   | 5    | 0    | (5)  | (10) | (11) | (10) | (9)  | (8)  | (7)  | (6)  | (5)  | (4)  | (2)  | (1)  | 1    | 2    |
| (7) Actuarial Value of Assets (\$M)   | 87    | 91   | 94     | 93    | 93   | 92   | 91   | 91   | 92   | 92   | 92   | 92   | 91   | 90   | 89   | 88   | 87   | 85   | 84   | 82   | 80   | 78   |
| (8) Unit Credit Accd. Liability (\$M) | 102   | 107  | 110    | 111   | 113  | 107  | 106  | 106  | 105  | 104  | 103  | 102  | 101  | 99   | 97   | 95   | 93   | 90   | 87   | 84   | 81   | 77   |
| (9) PPA Funded Percentage at 7/1      | 85%   | 85%  | 85%    | 83%   | 82%  | 86%  | 85%  | 86%  | 87%  | 88%  | 88%  | 89%  | 90%  | 90%  | 91%  | 92%  | 93%  | 94%  | 95%  | 97%  | 98%  | 100% |

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### Notes

- Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. Contribution rate changes made by the RP are reflected beginning in the July 1, 2017 plan year. See graph for detail regarding assumed rate increases.
- Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# Additional Forecast Scenarios

# Projection Assumptions and Methods

- **Unless otherwise stated,**

- The projection assumptions, methods, data and plan provisions used are the same as those used for the July 1, 2017 actuarial valuation
  - No future expected gains or losses other than those attributable to investment returns, as applicable
- Rehabilitation Plan benefit changes effective January 1, 2018
- No assumption changes to account for possible changes to participant behavior due to proposed benefit changes
- No changes to valuation methods / no amortization extensions.
- Investment Earnings
  - 8.60% return on assets for the plan year ending June 30, 2018
  - 7.50% per year, net of investment-related expenses, thereafter
- Operating Expenses: \$375,000 for the plan year beginning July 1, 2017, increasing 3.0% per year

Other assumptions may be reasonable and could produce different results. Additional scenarios available upon request.

# Projection Assumptions

## ■ Contributions:

- Work Levels (each plan year beginning July 1, 2018)
  - No employer withdrawals: 11,700 total weeks
  - College of New Rochelle & Culinary withdrawals: 9,700 total weeks
- Contribution rate increases begin following CBA expiration dates
  - Hours worked under 3-year contracts beginning in 2019 (Freisland & LP Transport)
  - Hours worked under 3-year contracts beginning in 2017 & 2018 (All Other Employers)
- All contribution rate increases are benefit-bearing
- All contribution rate increases are compounded

## ■ Rehabilitation Plan Improvement Period:

- July 1, 2020 – June 30, 2030

Other assumptions may be reasonable and could produce different results. Additional scenarios available upon request.

# Projection Roadmap – Plan is Green 7/1/2018

| Scenario                                                                                                                                                                                                  | Investment Return       | Weeks Worked           | Contribution<br>Increases after<br>7/1/2017 | RP Requires Emergence<br>7/1/2030 |                      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|---------------------------------------------|-----------------------------------|----------------------|
|                                                                                                                                                                                                           | PYE 2019 /<br>PYE 2020+ | Each year<br>PYE 2019+ |                                             | EOY FSA Balance                   | % Funded<br>7/1/2030 |
| 1<br>Baseline<br>No Withdrawals                                                                                                                                                                           | 7.50% / 7.50%           | 11,700                 | None                                        | \$8M                              | 99%                  |
| The Plan can withstand a one-time loss resulting from a 2.50% return on investments in the 7/1/2018 – 6/30/2019 plan year and the projected zone status is green through the plan year beginning 7/1/2034 |                         |                        |                                             |                                   |                      |
| College / Culinary Withdraw                                                                                                                                                                               |                         |                        |                                             |                                   |                      |
| 2<br>Baseline<br>College/Culinary Withdrawals                                                                                                                                                             | 7.50% / 7.50%           | 9,700                  | None                                        | \$3M                              | 94%                  |
| The Plan can withstand a one-time loss resulting from a 5.75% return on investments in the 7/1/2018 – 6/30/2019 plan year and the projected zone status is green through the plan year beginning 7/1/2034 |                         |                        |                                             |                                   |                      |

## Notes

- 1) Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

Other assumptions may be reasonable and could produce different results. Additional scenarios available upon request.

# Scenario 1: All Employers Continue

Eliminates All Adjustable Benefits | 8.6% Asset Return in PYB 2017 + 7.50% Return PYB 2018+ |

11.7 Thousand Weeks Worked in PYB 2017, 11.7 Thousand beginning PYB 2018+ | **Current CBA Contribution Increases<sup>1</sup>**

Contribution Rate Increases in Current CBAs PLUS:

0.0% per year for 3 years beginning PYB 2017 (74% of contracts)

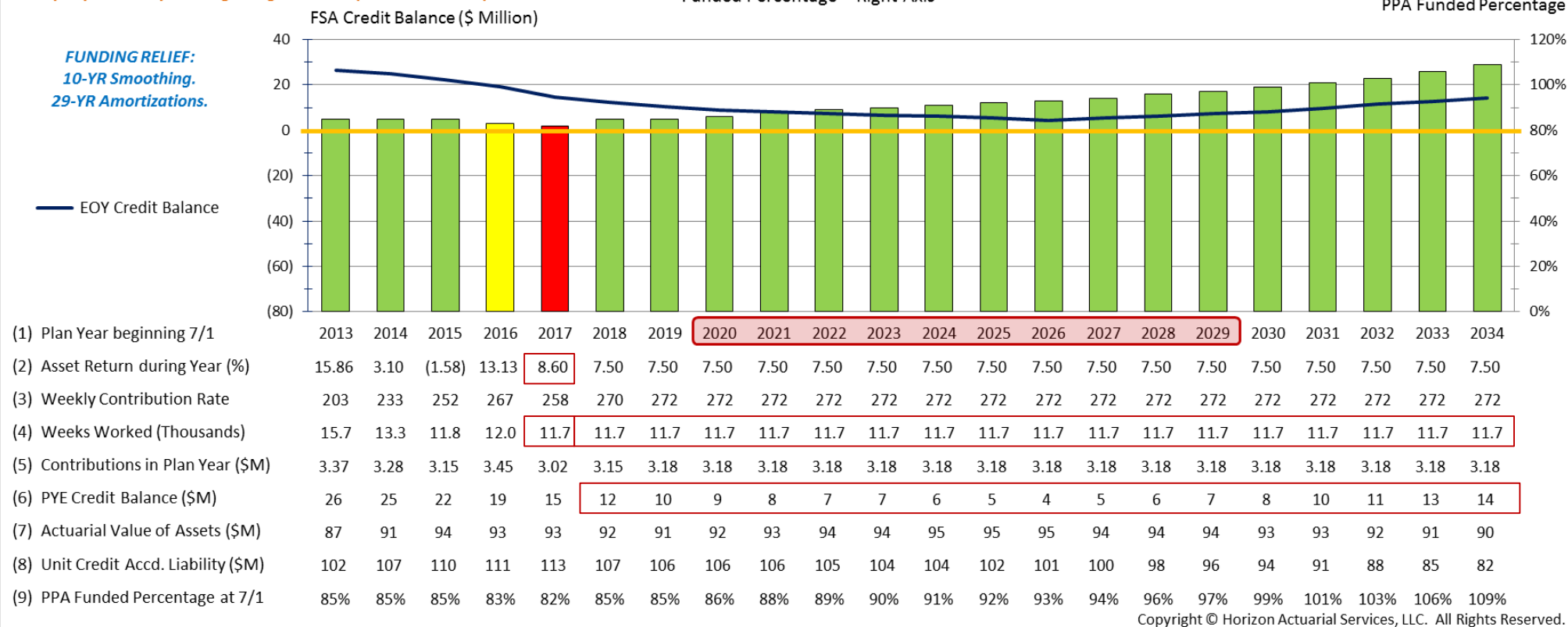
0.0% per year for 3 years beginning PYB 2019 (26% of contracts)

## Industry and Local 338 Pension Plan

Funding Standard Account Credit Balance (\$Million) = Left Axis

Funded Percentage = Right Axis

PPA Funded Percentage



### Notes

- 1) Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. Contribution rate changes made by the RP are reflected beginning in the July 1, 2017 plan year. See graph for detail regarding assumed rate increases.
- 2) Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# Scenario 2: Two Employers Withdraw

Eliminates All Adjustable Benefits | 8.6% Asset Return in PYB 2017 + 7.50% Return PYB 2018+ |

11.7 Thousand Weeks Worked in PYB 2017, 9.7 Thousand beginning PYB 2018+ | **Current CBA Contribution Increases<sup>1</sup>**

Contribution Rate Increases in Current CBAs PLUS:

0.0% per year for 3 years beginning PYB 2017 (68% of contracts)

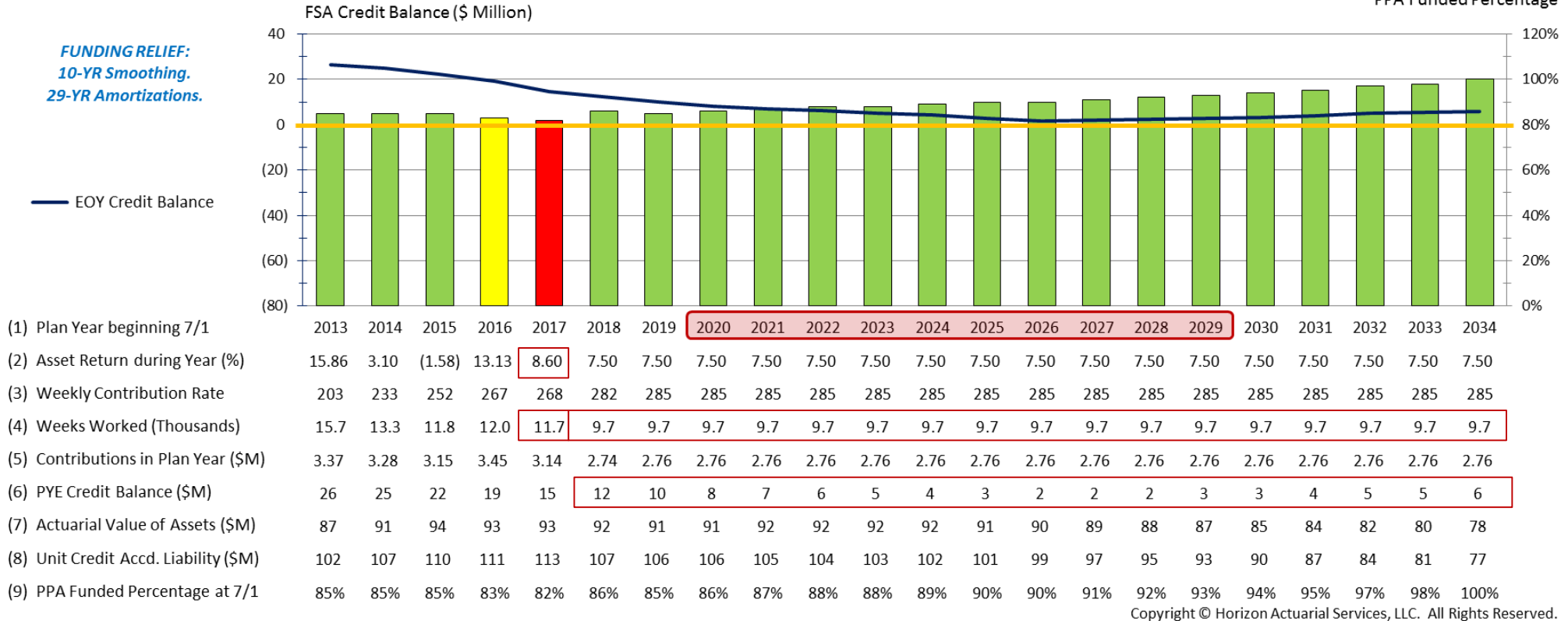
0.0% per year for 3 years beginning PYB 2019 (32% of contracts)

## Industry and Local 338 Pension Plan

Funding Standard Account Credit Balance (\$Million) = Left Axis

Funded Percentage = Right Axis

PPA Funded Percentage



### Notes

- Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. Contribution rate changes made by the RP are reflected beginning in the July 1, 2017 plan year. See graph for detail regarding assumed rate increases.
- Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# Projection Roadmap – Plan is Red 7/1/2018

| Scenario                                                                                                                                                                             | Investment Return       | Weeks Worked           | Contribution<br>Increases after<br>7/1/2017                               | RP Requires Emergence<br>7/1/2030 |                      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|---------------------------------------------------------------------------|-----------------------------------|----------------------|
|                                                                                                                                                                                      | PYE 2019 /<br>PYE 2020+ | Each year<br>PYE 2019+ |                                                                           | EOY FSA Balance                   | % Funded<br>7/1/2030 |
| 1<br>Baseline<br>No Withdrawals<br>Combine Amortization Bases                                                                                                                        | 7.50% / 7.50%           | 11,700                 | 6.5% / year,<br>compounded ,<br>to a total of 10<br>years of<br>increases | \$17M                             | 112%                 |
| The Plan can withstand a one-time loss resulting from a -2.00% return on investments in the 7/1/2018 – 6/30/2019 plan year and the Plan will emerge from critical status by 7/1/2030 |                         |                        |                                                                           |                                   |                      |
| College / Culinart Withdraw                                                                                                                                                          |                         |                        |                                                                           |                                   |                      |
| 2<br>Baseline<br>College/Culinart Withdrawals<br>Combine Amortization Bases                                                                                                          | 7.50% / 7.50%           | 9,700                  | 6.5% / year,<br>compounded ,<br>to a total of 10<br>years of<br>increases | \$9M                              | 106%                 |
| The Plan can withstand a one-time loss resulting from a 2.75% return on investments in the 7/1/2018 – 6/30/2019 plan year and the Plan will emerge from critical status by 7/1/2030  |                         |                        |                                                                           |                                   |                      |

## Notes

- 1) Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

Other assumptions may be reasonable and could produce different results. Additional scenarios available upon request.

# Scenario 3: All Employers Continue

Eliminates All Adjustable Benefits | 8.6% Asset Return in PYB 2017 + 7.50% Return PYB 2018+ |

11.7 Thousand Weeks Worked in PYB 2017, 11.7 Thousand beginning PYB 2018 |

**Current CBA Contribution Increases PLUS 6.5% Annual Contribution Rate Increases to a total of 10 years of increases<sup>1</sup>**

Contribution Rate Increases in Current CBAs PLUS:

6.5% per year indefinitely beginning PYB 2017 (74% of contracts)

6.5% per year indefinitely beginning PYB 2019 (26% of contracts)

## Industry and Local 338 Pension Plan

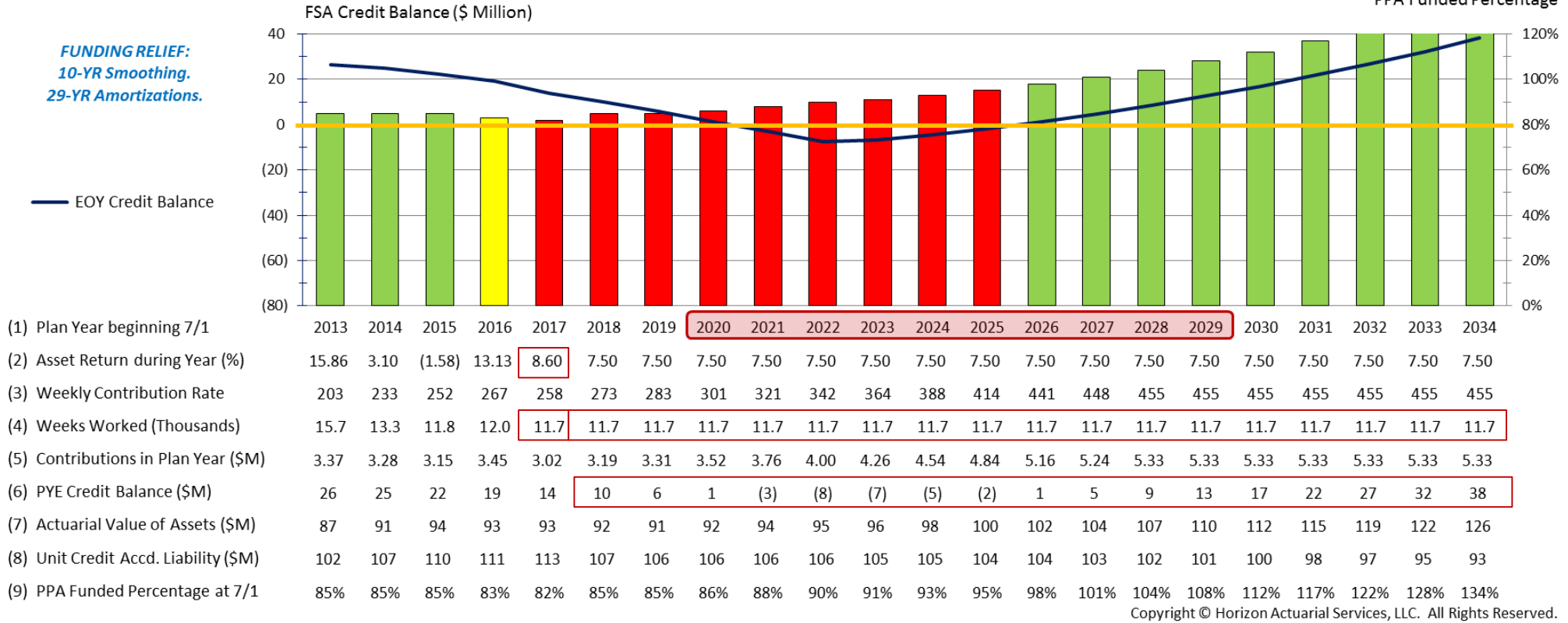
Funding Standard Account Credit Balance (\$Million) = Left Axis

Funded Percentage = Right Axis

Combine and Offset Bases

7/1/2017

PPA Funded Percentage



### Notes

- 1) Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. Contribution rate changes made by the RP are reflected beginning in the July 1, 2017 plan year. See graph for detail regarding assumed rate increases.
- 2) Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# Scenario 4: Two Employers Withdraw

Eliminates All Adjustable Benefits | 8.6% Asset Return in PYB 2017 + 7.50% Return PYB 2018+ |

11.7 Thousand Weeks Worked in PYB 2017, 9.7 Thousand beginning PYB 2018 |

**Current CBA Contribution Increases PLUS 6.5% Annual Contribution Rate Increases to a total of 10 years of increases<sup>1</sup>**

Contribution Rate Increases in Current CBAs PLUS:

6.5% per year indefinitely beginning PYB 2017 (68% of contracts)

6.5% per year indefinitely beginning PYB 2019 (32% of contracts)

## Industry and Local 338 Pension Plan

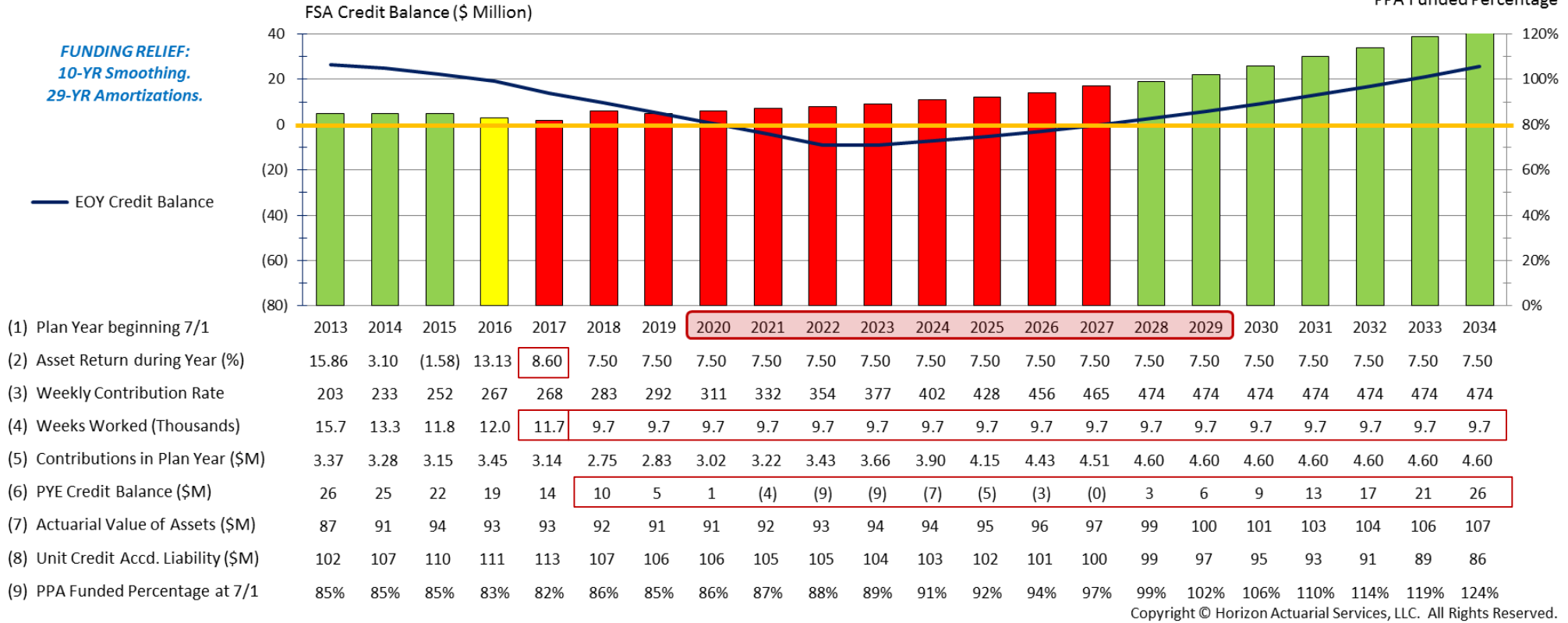
Funding Standard Account Credit Balance (\$Million) = Left Axis

Funded Percentage = Right Axis

Combine and Offset Bases

7/1/2017

PPA Funded Percentage



### Notes

- 1) Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing. Contribution rate changes made by the RP are reflected beginning in the July 1, 2017 plan year. See graph for detail regarding assumed rate increases.
- 2) Benefit changes made by the RP are reflected beginning in the July 1, 2018 plan year.

# 2017 – 2018 Plan Year Timeline

# 2017 – 2018 Plan Year Timeline – PPA

| Event                                                   | Deadline / Information                                                                                                                                       | Latest Date |
|---------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| <b><i>Actuarial Certification</i></b>                   | 90 days into plan year                                                                                                                                       | 9/28/2018   |
| <b><i>Notice of Critical Status</i></b>                 | 30 days after actuarial certification                                                                                                                        | 10/28/2018  |
| <b><i>Review and Update<br/>Rehabilitation Plan</i></b> | Rehabilitation Plan adopted 9/18/2017;<br>Review annually during the Rehabilitation Period                                                                   | 6/30/2019   |
| <b><i>Rehabilitation Period</i></b>                     | After expiration of contracts covering at least 75% of active participants, not later than first of plan year following second anniversary of adoption of RP | 7/1/2020    |

# 2017 – 2018 Plan Year – Other Actuarial Information

| Event                                         | Deadline / Information                                                                                     | Latest Date                                 |
|-----------------------------------------------|------------------------------------------------------------------------------------------------------------|---------------------------------------------|
| <b><i>Annual Funding Notice</i></b>           | 120 days after the end of the plan year                                                                    | 10/28/2018                                  |
| <b><i>Schedule MB (Form 5500)</i></b>         | Last day of the 7 <sup>th</sup> month following the end of the Plan Year<br>(2½ month extension available) | 1/31/2019 (w/o ext)<br>4/15/2019 (with ext) |
| <b><i>ERISA 104(d) Notice</i></b>             | 30 days after due date Form 5500 filing                                                                    | 3/1/2019 (w/o ext)<br>5/15/2019 (with ext)  |
| <b><i>PBGC Premium Filing</i></b>             | 15 <sup>th</sup> day of the 10 <sup>th</sup> full calendar month in the Plan Year                          | 4/15/2019                                   |
| <b><i>Actuarial Valuation</i></b>             |                                                                                                            | N/A                                         |
| <b><i>Review of Actuarial Assumptions</i></b> | In conjunction with the actuarial valuation                                                                | N/A                                         |

# Appendix

# PPA Certification Zone Statuses

## **Critical**

*In general, a projected funding deficiency in the next 4 or 5 years (other factors may apply)*

## **Critical and Declining (NEW)**

*In critical status, and projected to go insolvent within the 20 years (15 years in some cases)*

## **Endangered\***

*Under 80% funded or a projected funding deficiency in the next 7 years*

## **Seriously Endangered**

*Under 80% funded and a projected funding deficiency in the next 7 years*

## **“Green Zone”**

*(none of the above)*

*New special rules, effective after 12/31/2014:*

- A plan newly in endangered status that would require no corrective action under a funding improvement plan is considered in the “Green Zone”.
- A plan projected to enter critical status in the next 5 plan years may elect to be in critical status immediately.\*

# Historical Contribution Rates by Contract

Prior to Rehabilitation Plan

| Employer                | Base Rate | As of Plan Year Ending |           |           |           |           |           |           |           |           | 2017 ÷ Base |
|-------------------------|-----------|------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
|                         |           | 2009                   | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      |             |
| College of New Rochelle | \$ 110.44 | \$ 118.44              | \$ 130.40 | \$ 143.60 | \$ 158.00 | \$ 174.00 | \$ 174.00 | \$ 174.00 | \$ 174.00 | \$ 174.00 | 158%        |
| Crowley LaFargeville    | 130.00    | 140.00                 | 154.00    | 169.00    | 186.34    | 204.97    | 225.47    | 248.00    | 272.79    | 286.43    | 220%        |
| Culinart                | 108.44    | 116.44                 | 128.08    | 141.08    | 154.98    | 170.48    | 187.53    | 206.28    | 226.91    | 226.91    | 209%        |
| Freisland Campina       | 100.12    | 110.12                 | 121.13    | 133.25    | 146.57    | 161.23    | 177.35    | 195.09    | 205.09    | 225.09    | 225%        |
| LP Transport            | 160.00    | 160.00                 | 160.00    | 176.00    | 192.00    | 208.00    | 228.80    | 251.60    | 276.80    | 290.80    | 182%        |
| Montefiore New Rochelle | 120.12    | 132.12                 | 145.33    | 159.86    | 175.85    | 193.44    | 212.78    | 234.06    | 234.06    | 234.06    | 195%        |
| Paraco Gas              | 124.00    | 132.00                 | 140.00    | 148.00    | 156.00    | 172.00    | 188.00    | 206.80    | 227.60    | 227.60    | 184%        |
| Westchester L860        | 130.15    | 140.15                 | 154.17    | 169.59    | 186.55    | 205.21    | 205.21    | 205.21    | 205.21    | 205.21    | 158%        |

## Notes

1. Effective July 1, 2016, all contributions (and future rate increases, if any) are benefit-bearing.

# Summary of Plan Provisions & Participant Eligibility

## Prior to Rehabilitation Plan

| Plan Provision                | Description                                                                |                              | 7/1/2016<br>Actives | 7/1/2016<br>Inactives |
|-------------------------------|----------------------------------------------------------------------------|------------------------------|---------------------|-----------------------|
| <b>Valuation Population</b>   |                                                                            |                              | 243                 | 247                   |
| <b>Accrual Rate</b>           | 0.9% of Contributions (Effective 7/1/2016)                                 |                              | 243                 | N/A                   |
| <b>Vesting Service</b>        | 4 months worked during a Plan year                                         | Non-vested                   | 55                  | N/A                   |
|                               |                                                                            | Vested, less than 15 Credits | 112                 | 201                   |
|                               |                                                                            | Vested, at least 15 Credits  | 76                  | 46                    |
| <b>Early Retirement</b>       | Age 55 with 15 Pension Credits:                                            |                              | 41                  | 34                    |
|                               | 2% per year, prior to age 65 (accrued prior to July 1, 2010)               |                              |                     |                       |
|                               | 6% per year, prior to age 65 (accrued on and after July 1, 2010)           |                              |                     |                       |
| <b>Service Pension</b>        | 20 Pension Credits: benefit reduced by 50%                                 |                              | 13                  | 9                     |
|                               | 25 Pension Credits: benefit reduced by 10%                                 |                              | 12                  | 5                     |
|                               | 30 Pension Credits: benefit reduced by 5%                                  |                              | 6                   | 3                     |
|                               | 35 Pension Credits: unreduced benefit                                      |                              | 8                   | 0                     |
| <b>Disability Retirement</b>  | 10 Pension Credits & Totally and Permanently Disabled:                     |                              | 133                 | N/A                   |
|                               | Actuarially reduced benefit, not less than \$400                           |                              |                     |                       |
| <b>Death Benefit for</b>      |                                                                            | Married                      | 141                 | 141                   |
| <b>Unmarried Participants</b> | A 120-Month Certain Benefit                                                | Single / Unknown             | 102                 | 102                   |
| <b>Normal Form</b>            | For unmarried participants, a Life Annuity with 120-month certain period.  |                              | 102                 | 102                   |
|                               | For married participants, a 75% J&S Annuity with 120-month certain period. |                              | 141                 | 141                   |

# Benefit Example – 30 Year Service

## Early Retirement and Form of Payment Subsidy Prior to Rehabilitation Plan

|                        |                | Partic Age      | Spouse Age                                    |
|------------------------|----------------|-----------------|-----------------------------------------------|
| DOB                    | 10/22/1955     |                 |                                               |
| Last Day Wkd           | 8/23/2016      | 60.83           | 58.92                                         |
| Annuity Start Date     | 11/1/2016      | 61.00           | 59.08                                         |
| Spouse DOB             | 9/2/1957       |                 |                                               |
| <b>Accrued Benefit</b> | Pre 7/1/1997   | 338.110         |                                               |
|                        | Post 6/30/1997 | 2,361.57        | 1,656.98 to 7/1/2010<br>704.59 after 7/1/2010 |
|                        | <b>Total</b>   | <b>2,699.68</b> |                                               |

### 30 year Service Pension

#### 4 Years Early

|                          |                | Current Plan   |                | Full Actuarial Equivalent |                      |                | Change                 |                         |
|--------------------------|----------------|----------------|----------------|---------------------------|----------------------|----------------|------------------------|-------------------------|
|                          |                | Table Factor   |                |                           | Actuarial Equivalent |                | Increase / (Decrease)  | % Increase / (Decrease) |
| Early Retirement Factor  |                | 0.95           |                |                           | 0.647                |                |                        |                         |
|                          | Pre 7/1/2010   | N/A            |                |                           | N/A                  |                |                        |                         |
|                          | Post 6/30/2010 | N/A            |                |                           | N/A                  |                |                        |                         |
| Early Retirement Benefit |                | 2,564.70       | 120 mo guar    |                           | 1,746.69             | Single life    | N/A                    | N/A                     |
| Form of Payment:         | Factor         | Member Benefit | Spouse Benefit | Factor                    | Member Benefit       | Spouse Benefit | \$ Increase (Decrease) | % Increase (Decrease)   |
| 120 Months Guaranteed    | 1.000          | 2,564.70       | N/A            | 0.943                     | 1,647.53             | N/A            | (917.17)               | 36%                     |
| 50% J&S                  | 0.930          | 2,385.17       | 1,192.59       | 0.918                     | 1,602.91             | 801.46         | (782.26)               | 33%                     |
| 75% J&S                  | 1.000          | 2,564.70       | 1,923.53       | 0.901                     | 1,573.09             | 1,179.82       | (991.61)               | 39%                     |
| 100% J&S                 | 0.934          | 2,395.43       | 2,395.43       | 0.884                     | 1,544.36             | 1,544.36       | (851.07)               | 36%                     |
| Single Life Annuity      | N/A            | N/A            | N/A            | 1.000                     | 1,746.69             | N/A            | N/A                    | N/A                     |

# Benefit Example – Age 55 & 15 Pension Credits

## Early Retirement and Form of Payment Subsidy Prior to Rehabilitation Plan

|                        |                | Partic Age      | Spouse Age                                    |
|------------------------|----------------|-----------------|-----------------------------------------------|
| DOB                    | 10/22/1955     |                 |                                               |
| Last Day Wkd           | 8/23/2016      | 60.83           | 58.92                                         |
| Annuity Start Date     | 11/1/2016      | 61.00           | 59.08                                         |
| Spouse DOB             | 9/2/1957       |                 |                                               |
| <b>Accrued Benefit</b> | Pre 7/1/1997   | 338.110         |                                               |
|                        | Post 6/30/1997 | 2,361.57        | 1,656.98 to 7/1/2010<br>704.59 after 7/1/2010 |
|                        | <b>Total</b>   | <b>2,699.68</b> |                                               |

### Early Retirement Pension (Age 55 & 15 Pension Credits)

4 Years Early

|                          |                | Current Plan   |                | Full Actuarial Equivalent |                      |                | Change                 |                         |
|--------------------------|----------------|----------------|----------------|---------------------------|----------------------|----------------|------------------------|-------------------------|
|                          |                | Table Factor   |                |                           | Actuarial Equivalent |                | Increase / (Decrease)  | % Increase / (Decrease) |
| Early Retirement Factor  |                | N/A            |                |                           | 0.647                |                |                        |                         |
|                          | Pre 7/1/2010   | 0.920          |                |                           | N/A                  |                |                        |                         |
|                          | Post 6/30/2010 | 0.760          |                |                           | N/A                  |                |                        |                         |
| Early Retirement Benefit |                | 2,370.97       | 120 mo guar    |                           | 1,746.69             | Single life    | N/A                    | N/A                     |
| Form of Payment:         | Factor         | Member Benefit | Spouse Benefit | Factor                    | Member Benefit       | Spouse Benefit | \$ Increase (Decrease) | % Increase (Decrease)   |
| 120 Months Guaranteed    | 1.000          | 2,370.97       | N/A            | 0.943                     | 1,647.53             | N/A            | (723.44)               | 31%                     |
| 50% J&S                  | 0.930          | 2,205.00       | 1,102.50       | 0.918                     | 1,602.91             | 801.46         | (602.09)               | 27%                     |
| 75% J&S                  | 1.000          | 2,370.97       | 1,778.23       | 0.901                     | 1,573.09             | 1,179.82       | (797.88)               | 34%                     |
| 100% J&S                 | 0.934          | 2,214.49       | 2,214.49       | 0.884                     | 1,544.36             | 1,544.36       | (670.13)               | 30%                     |
| Single Life Annuity      | N/A            | N/A            | N/A            | 1.000                     | 1,746.69             | N/A            | N/A                    | N/A                     |

# Data, Assumptions, Methods and Provisions

**Please refer to the Appendix of Horizon Actuarial Services  
January 25, 2018 Valuation Presentation for more detail.**

# Actuarial Certification

We have prepared this actuarial report for use by the **Industry & Local 338 Pension Plan** (the “Plan”). This report has been prepared solely for the benefit of the Plan, and it is not complete without the accompanying discussion with a representative of Horizon Actuarial Services, LLC. This report should not be distributed to others not affiliated with the Plan or relied upon by any other person without prior written consent from Horizon Actuarial Services, LLC.

In preparing this report, we have relied on all the information and data provided by the Plan, including plan provisions and asset information, as being complete and accurate. We have not independently verified the accuracy or completeness of the data or information provided, but we have reviewed the data for reasonableness to the extent that we believe appropriate based on the purpose for which it has been used.

The analysis contained in this report may involve actuarial calculations. Actuarial calculations require that we make assumptions about future events. We have used assumptions that we believe are reasonable and appropriate for the purpose for which they have been used. Other assumptions may also be reasonable and could result in substantially different results. Because it is not possible or practical to model all aspects of a situation, we may use summary information, estimates, or simplifications of calculations to facilitate the modeling of future events. We may also exclude factors or data that are immaterial in our judgment.

Future events and actual experience will vary from any assumptions we have used, and calculations prepared with actual data will vary from estimates or summaries used for modeling purposes. Actual future results will differ from our projections. As these differences arise, contributions and/or benefits may need to be adjusted to take these changes into account.

In our opinion, any methods, assumptions, and calculations are in accordance with the applicable provisions of the Internal Revenue Code and ERISA, and the procedures followed and presentation of results conform with generally accepted actuarial principles and practices. The undersigned consultants of Horizon Actuarial Services, LLC with actuarial credentials meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinions contained herein. There is no relationship between the Plan and Horizon Actuarial Services, LLC that affects our objectivity.



Stanley I. Goldfarb, FSA, EA, MAAA  
Actuary and Managing Consultant



Mary Ann Dunleavy, ASA, EA, MAAA  
Consulting Actuary